

Press Release

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Total and Linde agree 15-year extension to gas supply contract

Oxygen, hydrogen and nitrogen for Linde's largest single customer in Germany

Pullach, Germany, 4 September 2017 – The Linde Gases Division in Germany and Total Raffinerie Mitteldeutschland based in Leuna are extending their existing partnership by a further 15 years. Signed in Leuna in June 2017, the contract is worth approximately EUR 1 billion and is due to take effect on 1 January 2018. This new deal propels the two-decade partnership between both companies towards a long-term future.

Since the Total refinery in Leuna commenced operations in 1997, Linde has been supplying it with hydrogen, oxygen and nitrogen from its local facilities. With an annual consumption volume of over 560 million standard cubic metres of oxygen, over 180 million standard cubic metres of hydrogen and 120 million standard cubic metres of nitrogen Total's central Germany location ranks as Linde's largest single customer in Germany. The agreement also covers the operation of a gas separation plant at the refinery site, which recovers carbon dioxide (CO₂) from the refinery's flue gases for resale to Linde customers.

Dr Willi Frantz, Managing Director, TOTAL Raffinerie Mitteldeutschland GmbH, said: „With the newly agreed provisions we will continue our long-term collaboration over the course of two decades. We are pleased to continue our partner-like relationship and constructive cooperation.”

“We are delighted to be further investing in our long-standing and successful collaboration with Total in Leuna. While our Remote Operation Center at this site is of international significance to us, local

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long-term contracts remain the bedrock of our business there,” commented Olaf Reckenhofer, Head of Region Central Europe at Linde’s Gases Division.

Linde’s operations in Leuna

The Leuna Chemical Complex is Linde’s largest gases production hub in Europe. The location covers the full spectrum of products, ranging from air gases, carbon dioxide, hydrogen and rare gases to acetylene and specialty gas mixtures. At the Remote Operation Center (ROC) in Leuna, 116 plants across Europe are remotely monitored and operated. Linde has invested more than EUR 500 million in the location since 1990.

Total Raffinerie Mitteldeutschland

The Total Raffinerie Mitteldeutschland is located in the Leuna Chemical Complex. It is regarded as one of Europe’s most high-tech refineries and produces around three million tonnes of petroleum per year. The refinery is also Germany’s largest producer of methanol, which is an important feedstock for the chemicals industry. Diesel, heating oil, LPG, naphtha, aviation fuel and bitumen are also part of the production mix. Every day, the refinery’s distillation plant processes an average of 30,000 tonnes of crude oil, which is mainly piped in to storage tanks from Russia. The finished products are supplied to the world market via road, rail and pipeline.

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In the 2016 financial year, The Linde Group generated revenue of EUR 16.948 bn, making it one of the leading gases and engineering companies in the world, with approximately 60,000 employees working in more than 100 countries worldwide. The strategy of The Linde Group is geared towards long-term profitable growth and focuses on the expansion of its international business with forward-looking products and services. Linde acts responsibly towards its shareholders, business partners, employees, society and the environment in every one of its business areas, regions and locations across the globe. The company is committed to technologies and products that unite the goals of customer value and sustainable development.

For more information, see The Linde Group online at www.linde.com

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